



Technical Sales Manager - Ruminant

An established international company operating in the **animal nutrition** industry is seeking a **Technical Sales Manager - Ruminant** to support its ongoing organisational growth.

Reporting to the Global Technical Sales Manager - Ruminant, the successful candidate will play a key role in supporting the Commercial Management and in developing the Italian and European markets, combining strong technical expertise in ruminant nutrition with solid commercial capabilities.

Key Responsibilities

- Provide technical and commercial support for the development of the Italian and European markets.
 - Work closely with the sales force, distributors, and key customers.
 - Deliver technical consultancy, training, and presentations of nutritional solutions for ruminants.
 - Participate in customer visits, trade fairs, and industry events.
 - Conduct market analysis and collaborate with Marketing and R&D functions to support product positioning and development.
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Candidate Profile

- University degree in Animal Science, Veterinary Medicine, Agricultural Sciences, or related disciplines, with a specialisation in ruminants.
 - 5–8 years of experience within companies operating in the animal feed, nutritional supplementation, or related sectors.
 - Fluent in Italian and English.
 - Availability for frequent travels within Italy and across Europe.
 - Strong interpersonal and communication skills.
 - Solid analytical and problem-solving capabilities.
 - Results-oriented mindset and ability to work effectively within a team environment.
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Location

- Province of Reggio Emilia, Italy
 - Hybrid working model (on-site presence combined with remote working), with frequent travels within Europe.
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Compensation

- Gross Annual Salary range: €60,000 - 65,000, based on experience and qualifications.
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Application

Please send your resume to selezione@talentinfood.com